

The GPMATE Gazette

Ankeny, Iowa Training Schedule

April	19-21	(3 days)	GP MATE
April	22-23	(2 days)	Crystal Reports
May	17-19	(3 days)	GP MATE
May	20-21	(2 days)	Crystal Reports
June	No Classes (User's Conference)		
July	12-14	(3 days)	GP MATE
July	15-16	(2 days)	Crystal Reports

Pricing:

GP MATE User Training	\$1,695.00 (3 days)
Crystal Reports Training	\$ 895.00 (2 days)
Combined (above).....	\$2,590.00 (5 days)

Two attendees from the same company:
..... 15% discount.
Three or more from same company:
..... 25% discount.

A minimum of three students is required to hold a training class. We can accommodate a maximum of 6 students without sharing PCs. Classes fill up quickly! For registration forms, hotel information, and directions to the Ankeny office, contact:

Jim Lane or Karrie Sacks
GP Solutions, Inc.
2701 SE Convenience Blvd, Suite 3
Ankeny, IA 50021
(800) 477-4968
Fax: (801)-705-1355
support@gpmate.net

Or go to www.gpmate.net and sign up on-line.

Your GPMATE Team

Technical Support.....	800-477-4968
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...From the Prez...

Welcome to the first Gazette for 2004.

This abbreviated gazette edition has been published primarily to fill our customers in on the status of the 2004 User Group Meeting in Chicago. We are all hoping that you will be able to join us in the Windy City. Please let us know as soon as possible if you are planning on attending, since an estimate of attendance helps us better plan the space requirements and sessions."

SEEK™ Spring Sale

GP Solutions, Inc. is currently conducting a sale on it's SEEK product, which is an optional module for the **GP MATE 5** system. For a flat rate price of \$5000 (per account), you can now license the SEEK module. No additional charges. No user seats to buy.

What will SEEK do for you? The SEEK module can markedly improve reporting performance and is recommended for any client with large databases. This new indexing approach can reduce the time of report generation against these larger databases from minutes down to a couple of seconds.

By combining this module with the new Ad Hoc Query, you can search for information within the system in a matter of seconds instead of running long standard reports.

This module, when activated, will improve all search functions, including the shared index searches (e.g. double-click on Spare Part Number in a data entry screen), hard-coded searches (e.g. maintenance history button on the Equipment Entry Screen), and Ad-Hoc / Crystal Reports reporting.

But don't take my word for it. Listen to what a **GP MATE** SEEK user has to say:

GP Solutions would like to thank Al Potter for being a valued customer since 1998. Al Potter is the Finance Manager for GE O&M El Paso Energy Linden Cogen. The Linden site utilizes all parts of GPMATE 5 including PO, Barcoding, Documents Library, Account Budget tracking, MS Projects and our new SEEK module. We (GPS) asked Al (AP) some questions regarding his new SEEK module and this is what he had to say...

GPS: Why did you decide to buy the SEEK module?

AP: We decided to add this feature when we upgraded to **GP MATE 5** and had GP Solutions make modifications to enable us to track work orders, purchases, budgets, etc for an

additional Plant - Linden Six. We felt that this improved indexing and data retrieval would benefit both ECP and JEDI (Lin 6).

GPS: Do you feel purchasing the SEEK module was a good investment?

AP: Absolutely - no question. I feel that the time saved in data retrieval will more than compensate for the costs. Our Maintenance and Finance personnel can more quickly run reports and do searches of data – enabling them to be more efficient and productive. Time is money!!

GPS: Did you notice a faster response in Index Look-ups and/or Running reports?

AP: I have noticed that with the **Seek Module** - my "canned" and ad-hoc reports run noticeably **FASTER!!** Index Look-ups are **FASTER Than a SPEEDING Bullet!!** We have 10 years of data history in **GP MATE** . Our Customer did a complete account code change for 2002 - I entered the new codes and told everyone that they would probably not have access to the system for the afternoon once I started the *sweep* of the database. In less than *15 minutes* this process was completed; updating every work order, purchase order, stock card, etc with the new accounts!

Bob Somers - Warehouse Supervisor and Ed Mahalick - Maintenance Supervisor have both expressed their satisfaction, not only with the SEEK Module, but with the overall enhancements that came with the new **GP MATE 5** - your team in Des Moines did a FANTASTIC job!!

GPS: Do you believe other GP MATE users would benefit if they also had the SEEK module installed?

AP: Absolutely! What else can I say??

Thanks again to Al Potter for taking the time to talk with us! We appreciate your comments.

Do you have Demons?

Or more commonly, do you have viruses and parasites? Everyone that is connected to the outside world via the Internet has seen viruses. You've seen them come in with e-mail and, hopefully, you saw your anti-virus software stop them from infecting your computer. It's more important than ever to have up-to-date anti-virus software protecting you from malicious programmers.

We can deal with viruses pretty well, but what about parasites. What are parasites? Parasites (also known as spyware), unlike viruses, are typically not malicious in nature. They don't try to replicate themselves, but they are devious. Parasites can do things like add additional toolbars to Internet explorer. Parasites can also track which web sites you visit and report back to the author where you've been. Some parasites will scan your address book and report the addresses found back to a spammer. You know what happens next.

Recently, we ran into a parasite that prevented GP MaTe from installing correctly. It was a known parasite that can easily be removed using a parasite removal tool. There are lots of parasite removal tools on the market today, but my favorite is called Ad-Aware from Lavasoft (www.lavasoft.de). I like it because it is free for personal use. If you want to use it at your office, however, you will need to purchase it.

You can download a copy to evaluate from PC World's web site at www.pcworld.com/downloads/file_download/0,fileid,7423,fileidx,1,00.asp. You can also get to this link from Lavasoft's web page listed above.

I highly recommend you scan your computer for parasites. My personal record for the most parasites found was on a friend's computer: 585. I normally don't find that many, but 150 is not out of the question. Do the scan; you'll be glad you did.

'Alert' Register Today

Time is running out...Register today to take advantage of the reduced cost for the upcoming 2004 **GP MAIE** User's Conference.

Your registration fee of \$495.00 is due before March 31st. \$650.00 after March 31st.

Registration will include:

- As many or as few of our sessions you want to attend to see demos of **GP MAIE**'s optional modules and offer your input on needed enhancements.
- Hear our thoughts on where **GP MAIE**'s future is heading and be able to offer your input. Such things as platforms, supported peripherals, and other enhancements.
- Steering Committee meetings on Maintenance and Inventory/Purchasing will give you a chance to offer your opinion on how **GP MAIE** could be re-defined for everyone's benefit.
- Meet with other users and **GP MAIE** staff to exchange ideas that can help you make better use of the system.
- Getting to Know You, hosted by GP Solutions, we will provide Beverages and Snacks.
- Full Breakfast Buffet provided each morning of full day activities. Continental breakfast provided on the last day of the conference.
- Buffet lunches provided Wednesday and Thursday. Menu to be finalized at a later date.
- Afternoon breaks will include snacks and beverages.

We have tried to make this meeting as affordable as possible to enable a broad user base to be able to justify the expense. With this in mind, we need to be able to judge the expected attendance as early as possible to streamline the support facilities. So please let

us know as soon as possible if you are planning on attending.

Airline and Hotel reservations will need to be made by you. Once you have signed up for the Conference you will receive your Conference packet with a special group number. We have made special arrangements for all users to stay at the Hotel 71 downtown Chicago. Room rates are \$149.00 Single Occupancy, \$149.00 Double Occupancy, and \$299.00 for a Suite.

Please fill out the registration form included in this mailing and fax it in as soon as possible. Visit our web site at www.gpmate.net to signup on-line or you may also contact Jim Lane or Karrie Sacks via telephone at (800) 477-4968. We will then send you a 2004 Conference Packet with a finalized agenda, hotel information, and exciting things to do in Chicago during your stay.

Please come and enjoy yourself at the 2004 **GP MATE** User's Conference, we are all looking forward to seeing you in Chicago.

GP Solutions Leads in Industry

Nehemiah Spence, GPS Director of Information Management Systems, nspence@gpsonline.com, will be giving three presentations and exhibiting next week at International Spectrum's 23rd Annual Multivalue Conference and Exhibition (<http://www.intl-spectrum.com/CONFEXPOS.HTML>).

The three sessions are as follows:

Information Security: It's Everybody's Business (1 hr) <http://www.intl-spectrum.com/EFFSECURITY.HTML>

How to "Browser-Enable" Your MultiValue Applications (1 hr) <http://www.intl-spectrum.com/BROWSERENABLE.HTML>

MultiValue Programming Optimization Techniques (2 hrs) <http://www.intl-spectrum.com/PROGOPT.HTML>

GP Solutions Offers 'IT' Solutions

GP Solutions, Inc. will soon be offering Hosting of the **GP MATE** software on our servers. It is a natural compliment to our software for small to medium installations.

We are seeing a need to assist some of our clients in this roll for several reasons. Typically in a 1-3 **GP MATE** user installation, there is little or no IT support available. Many users contract GP Solution's installation services for that reason. After installation, server access may not be available, preventing quick resolution to startup problems

Another thing we have run into is battle lines being drawn between IT and Maintenance. You need our help to solve a problem but we can not get to the system for one reason or another. Often it requires that a backup of the software be sent to GP Solutions for analysis before a resolution can be reached.

Our offering will be to host the server part of **GP MATE** for you here at our technical support facilities. There are numerous advantages to this. State of the art server which most facilities could not afford. Guaranteed backups every day. Onsite and offsite storage for the backups. Upgrades will be done by us so you will always stay current. Our server will be located in a special facility which is monitored 24 hours a day and self sustaining. That means the ability to generate its own power if necessary. All systems are fully redundant such as telephone lines, air conditioners and air exchange units.

The client software will still be on your PC's as always. All you need is a connection to the internet and away you go. Your internet connection you would want to be DSL /Cable/Fractional if at all possible. Satellite/Microwave may also work

If you would like to discuss this with us contact Jim Lane in the Iowa office.

GP MATE 2004 User's Conference Updated Agenda Hotel 71 Downtown Chicago

June 8th, 2004

7:00pm – ???	Getting to Know You: GP Solutions will be Hosting Beverages & Munchies for anyone who wants to visit in a relaxed informal environment. There is no time limit but we quit buying at 9:00pm. All attending GP MATE staff will be there to talk with.
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June 9th, 2004

8:00 – 8:45am	Breakfast: All American Buffet – Country Fresh Scrambled Eggs with Garden Chives, Smokey Bacon and Grilled Sausage Links, Breakfast Potatoes, Grilled Cinnamon-Raisin French Toast with Warm Maple Syrup, Oatmeal with Brown Sugar and Seasonal Berries, Freshly Baked Danish, Coffee Cakes, Breakfast Breads and Bagels, Fruit Preserves and Honey Butter, Flavored Cream Cheeses, Seasonal Fruit Display with Berries, Assorted Fruit Yogurts, Orange Juice, Grapefruit Juice and Cranberry Juice, Fresh Brewed Starbucks Coffee, Decaffeinated Coffee and Teas.
8:45 – 9:00am	Opening Address: Jim Brenza President of GP Solutions, Inc., Welcomes attendees and introduces the rest of the GP Solutions Staff as their hosts for the rest of the week.
9:15 – 10:30am	Steering Committee Maintenance: A Panel led discussion about GP MATE 's current maintenance package. Our focus is on the maintenance section itself and how it is being used and how it could better be used. Additionally we will talk about future enchantments that may be needed. This year our agenda will start with Items from last meeting, Things we did accomplish, Things left to be done.
9:15 – 10:30am	Session: What's New in Version 5? Our expert support staff will show you some of the items that are new in release 5 since our last meeting. Enhancements & shortcuts even a few fixes.
10:30 – 10:45am	Break: TBA
10:45 – 12:00pm	Steering Committee Maintenance: Continued.
10:45 – 12:00pm	Session: Work Permits and Lock Out / Tag Out Capabilities
12:15 – 1:30pm	Lunch: Wacker Drive Deli – Chef's Soup du Jour, Inside Round of Beef, Honey Ham and Smoked Turkey, Swiss, Provolone & Cheddar Cheeses, Sliced Ripe Tomatoes and Red Onions, Pickle Spears, Mustard and Mayonnaise, House made Potato Chips, Grilled Vegetable Platter, Tri-Colored Rotini Pasta Salad with Julienne Vegetables, Freshly Baked 9-Grain, Sour Dough, Marble Rye, Tomato Basil Kaiser and Multi Grain Kaiser, Gourmet Dessert Bars, Fresh Brewed Starbucks Coffee, Decaffeinated Coffee and a Selection of Tazo Teas.
1:30 – 2:30pm	Session: Using Alerts and Routing to automate Work Flow
1:30 – 2:30pm	Session: Data Warehousing for Analysis of Purchasing, Equipment Reliability and Labor Utilization
2:30 – 2:45pm	Break: Freshly Baked Chocolate Chip Cookies, Oatmeal & Raisin Cookies, Sugar Cookies, Peanut Butter Cookies, and Fudge Brownies, Variety of Candy Bars, Assorted Chilled Milks, and Bottled Juices.
2:45 – 3:45pm	Session: Showing Off GP MATE Wireless. We will be showing our wireless terminal and what it can do for you. Talk a little bit about the equipment requirements and potential for things it could do.
2:45 – 3:45pm	Session: TBA
4:00pm – ???	Evening Festivities: There are so many places to go and things to do we can not list them all but we do have lists available.

GP MATE 2004 User's Conference Preliminary Agenda Hotel 71 Downtown Chicago (continued)

June 10th, 2004

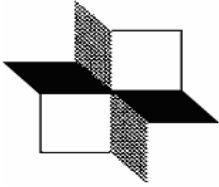
8:00 – 9:00am	Breakfast: All American Buffet – Same as above.
9:15 – 10:30am	Steering Committee Inventory and Purchasing: A Panel led discussion about GP MATE's current maintenance package. Our focus is on the purchasing section itself and how it is being used and how it could better be used. Additionally we will talk about future enchantments that may be needed. This year our agenda will start with Items from last meeting, Things we did accomplish, Things left to be done.
9:15 – 10:30am	Session: Using Alerts and Routing to automate Work Flow
10:30 – 10:45am	Break: TBA
10:45 – 12:00pm	Steering Committee Inventory and Purchasing: Continued.
10:45 – 12:00pm	Session: TBA
12:15 – 1:30pm	Lunch: TBA
1:30 – 2:30pm	Session: What's New in Version 5? Our expert support staff will show you some of the items that are new in release 5 since our last meeting. Enhancements & shortcuts.
1:30 – 2:30pm	Session: TBA
2:30 – 2:45pm	Break: Freshly Baked Chocolate Chip Cookies, Oatmeal & Raisin Cookies, Sugar Cookies, Peanut Butter Cookies, and Fudge Brownies, Variety of Candy Bars, Assorted Chilled Milks, and Bottled Juices.
2:45 – 3:45pm	Session: Hanging Out with Jim Lane & The Barcode equipment along with other GP MATE staff available at this time will be ready to take any questions on about any subject.
2:45 – 3:45pm	Session: Using GP MATE for Document Control
4:00pm – ???	Evening Festivities: There are so many places to go and things to do we can not list them all but we do have lists available.

June 11th, 2002

8:00 – 9:00am	Breakfast: Continental – Freshly Baked Coffee Cakes, Breakfast Breads, Danish and Croissants with Fruit Preserves and Honey Butter, Seasonal Fruit Display with Berries, Assorted Selection of Fresh Juices, Fresh Brewed Starbucks Coffee, Decaffeinated Coffee and Tazo Teas.
9:00 – 10:00am	Wrap-Up: GP Solutions, Inc. will bring everyone back together to talk about the last 2 days. Anyone is allowed to speak and give comments to the group. We can talk about the future Users Group meetings. Door Prize Drawing for Module of your choice and say our goodbyes for another year.
10:00am – ???	Checkout: If you have not already you will need to checkout of your room. You may want to consider staying an additional night to enjoy some more of Chicago.

Please send suggestions of things you would like to see or discuss at the User's Conference.

Jim Lane – jdlane@gpmate.net
 Karrie Sacks – kbsacks@gpmate.net
 Phone – 800-477-4968
 Fax – 801-705-1355



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To register, simply fill out this form and fax it to GP Solutions.

RECEIVER		SENDER	
Name:	GP MAIE 2004 User's Conference - Chicago	Name:	
Company:	GP Solutions, Inc.	Company:	
Fax Number:	(801) 705-1355	Fax Number:	
Note:	Reservations	Number of Pages (including cover):	1

Please enroll the following people into the **GP MAIE** 2004 User's Conference

ATTENDEE NAMES

1.	4.
2.	5.
3.	6.

I understand the signup fees are US \$495.00 per person for the User's Conference, US \$650.00 per person if I do not schedule by March 31st. I also understand that cancellations made ten (10) business days or less before the meeting start date are subject to a 50% cancellation fee based upon cost at time of reservation. Meeting availability is on a first come first served basis. Please register early to avoid being shut out of our Hotel. GP Solutions, Inc. has the right to cancel the meeting at any time for any reason without penalty. After signing up you will receive a convention package with additional information and finalized agendas if there were changes.

Please confirm these reservations by phone or return fax to the person identified below.

NAME:	COMPANY:	SITE:
PHONE #:	FAX #:	
AUTHORIZED SIGNATURE:		
Purchase Order Number required to place reservations.		
	PO #:	
	PO AMOUNT:	
Billing Information		
ATTN:		
ADDRESS		

To help us schedule events and prepare, we ask you fill in the following the best you can.

There will be #___ of us attending the "Getting to Know You" Tuesday Evening.